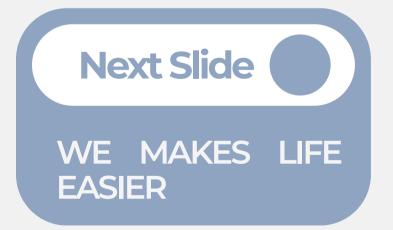




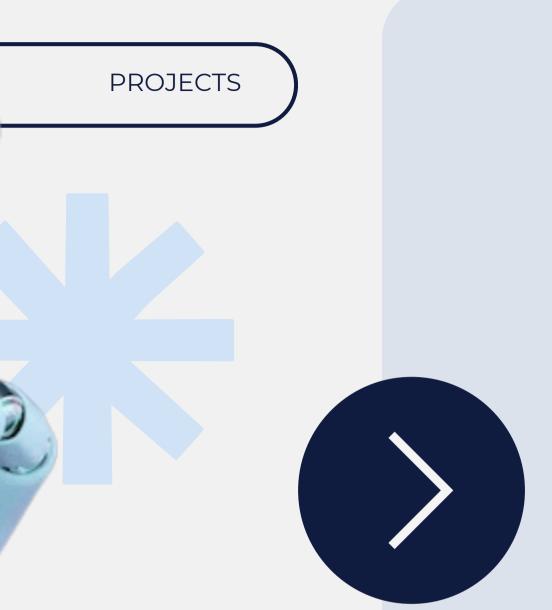
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## **Al-Powered** Innovation for a Smarter Future



tejasaitech.com

Crafting scalable, AI-driven solutions, advanced AI, data science, and custom software development solutions to empower your business across industries.







# Table of Content

tejasaitech.com

- About Us
- Vision & Mission
- Founder Background
- Our Services
- Industries We Serve

#### PROJECTS

- Why Choose Us?
- Our Process
- Our Projects
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- Get in Touch





## Building Smart, Scalable Software for the Future



We don't just write code — we solve real-world problems with scalable, and secure technology.

#### PROJECTS

At **TEJAS AI TECH**, we transform business ideas into smart, scalable, and high-performance software solutions. Our expert team works across industries to deliver-

Custom Software Development
Al & Machine Learning Models
Algorithmic Trading Systems
Web & Mobile Applications
E-commerce Platforms

With 377+ successful projects across 5+ industries, we combine innovation with engineering excellence to help businesses gain a competitive edge.





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## Guided by Purpose. **Engineered** for Impact.



tejasaitech.com

#### PROJECTS

#### **Our Mission**

To empower businesses of all sizes by delivering intelligent, scalable, and purpose-driven technology solutions that solve real-world challenges.

#### 😚 Our Vision

To be a trusted global technology partner known for innovation, engineering excellence, and longlasting client relationships.





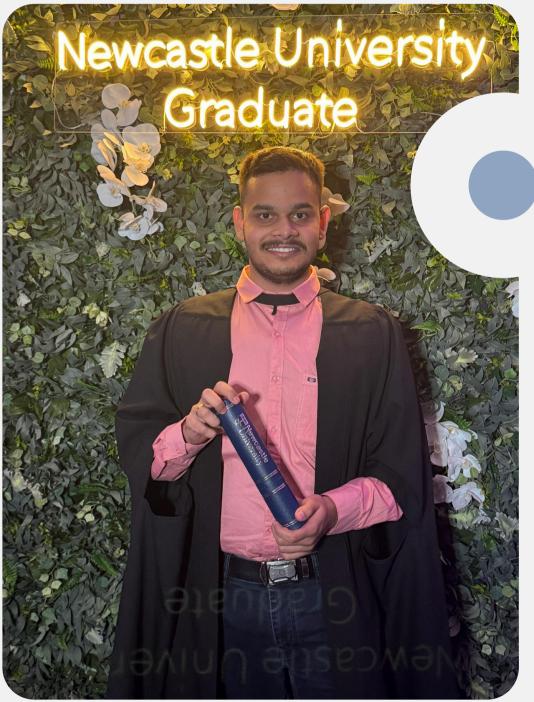
## As the driving force behind TEJAS AI TECH, his mission is simple yet powerful:

TO MAKE LIFE EASIER THROUGH INTELLIGENT, PURPOSEFUL TECHNOLOGY.

With a background in Artificial Intelligence, Data Science, and Software Engineering, Tejas Navalkhe brings a unique blend of technical depth and entrepreneurial vision. He has over 4 years of experience building custom software, AI solutions, and algorithmic trading systems for clients across industries.



#### **PROJECTS**



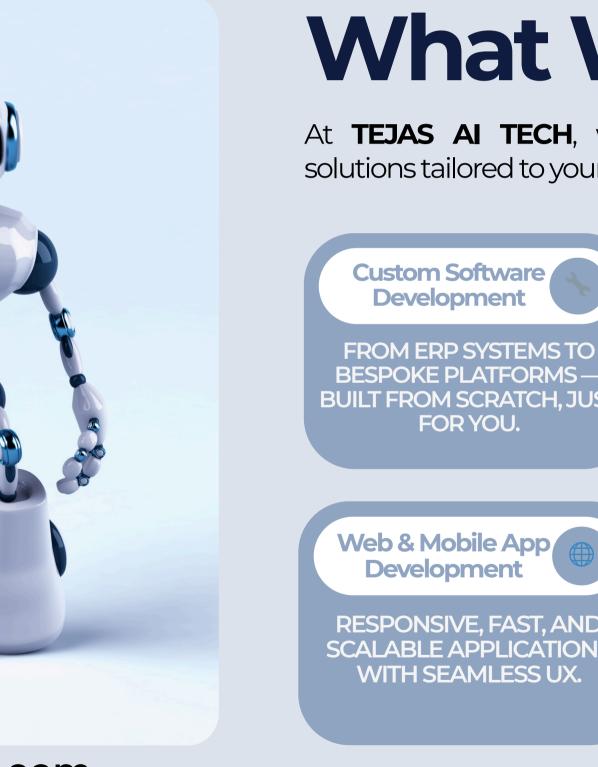
#### **TEJAS SATISH NAVALKHE**

FOUNDER, TEJAS AI TECH MSC DATA SCIENCE (WITH ARTIFICIAL INTELLIGENCE) NEWCASTLE UNIVERSITY, UNITED KINGDOM





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## What We Offer

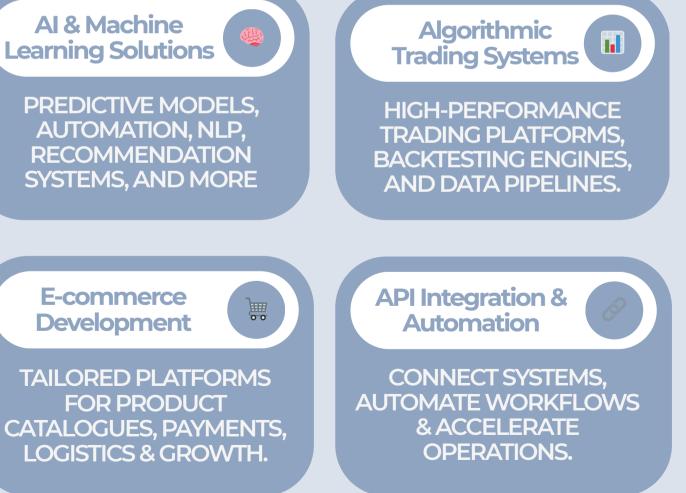
At TEJAS AI TECH, we build custom, future-ready technology solutions tailored to your business needs:

**BESPOKE PLATFORMS**— **BUILT FROM SCRATCH, JUST** 

**RESPONSIVE, FAST, AND** SCALABLE APPLICATIONS

#### tejasaitech.com

#### **PROJECTS**



#### AND MANY MORE...



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## **INDUSTRIES WE SERVE**

DRIVING INNOVATION ACROSS SECTORS





Agritech & FoodTech Smart Farm & Pricing Systems



Automotive & Mobility Fleet Dashboards & Predictive



Capital Markets & Trading Algo Platforms & Analytics



Legal & Compliance NLP Docs & Case Automation



Logistics & Supply Chain Real-time Tracking & Pricing



Pharma & Life Sciences Trial Automation & Clinical Data









At **TEJAS AI TECH**, we are committed to delivering technology solutions that are not only innovative but also tailored to meet the unique needs of each client. Here's why businesses choose to partner with us:

#### 01 Client-Centric Approach

We prioritise understanding your business objectives to deliver solutions that align with your goals and drive success.

#### **03** Purpose-Driven Innovation

We leverage cutting-edge technologies to solve real-world problems, ensuring your business stays ahead in a competitive landscape.

#### **05** Proven Track Record

With over 377 successful custom projects across more than 5 industries, our experience speaks to our capability and commitment.

04 Trust & Integrity

Building long-term relationships based on transparency, confidentiality, and ethical practices is at the core of our operations.



From initial consultation to post-deployment maintenance, we provide comprehensive support to ensure your solution evolves with your business.

## **PROJECTS**



#### **02** Engineering Excellence

Our team upholds the highest standards in software architecture, security, and performance, ensuring robust and reliable solutions.

#### 06 End-to-End Support



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## **Our Process**

AT TEJAS AI TECH, WE FOLLOW A STRUCTURED APPROACH TO TRANSFORM YOUR IDEAS INTO SCALABLE, HIGH-PERFORMANCE SOLUTIONS:

#### 01 Discovery & Consultation

We begin by understanding your business goals, target users, and technical requirements through detailed discussions.

#### **03** Design & Architecture

We create workflows, wireframes, and system architecture to align the product vision with technical feasibility.





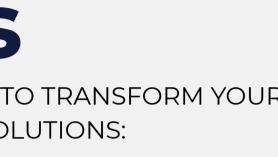


We deploy your solution and provide continuous maintenance to keep it secure, fast, and up-to-date.

### 05 Testing & QA

We perform thorough functional, integration, and security testing to ensure a flawless user experience.

#### **PROJECTS**



#### **02** Planning & Proposal

Based on your needs, we define the scope, timeline, and budget - also provide a clear, customised proposal for approval.

Our team brings your project to life with clean, scalable code and frequent updates. You're part of the process at every milestone.

#### 06 Launch & Ongoing Support



HOME	
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## Co-Wheels Car Club (UK) Dynamic Pricing

#### THE FOLLOWING OUTLINES THE CORE PROBLEM WE AIMED TO SOLVE:

**Co Wheels Car Club**, one of only **three national car-sharing operators in the UK**, was operating with a **static, fixed pricing model** across all its locations. This approach limited its ability to maximise revenue and adapt to fluctuations in demand across different regions and times. In a competitive landscape with tight margins and growing pressure from traditional rental services, Co Wheels needed a **data-driven dynamic pricing strategy** to optimise utilisation and improve profitability on a regional and temporal basis.









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# **Al Solution**

#### **Optimising Car Sharing Profitability with a Regional Pricing Strategy**

#### **Pricing Simulation Tool**

Location:	Hour of the Day:	
Newcastle ~	12	

Get Rates and Revenue Comparison

#### Peak Hours: 9,12,13,14,16,17

#### Predicted Rates

The rates are determined by the specific hour of the day and the demand at various locations.

Vehicle	Current Per Hour	Current Per Day	Adjusted Per Hour	Adjusted Per Day
City	£5.50	£44.00	£6.13	£42.82
Everyday	£6.80	£52.00	£7.68	£61.40
Family	£7.50	£59.20	£9.55	£76.37
Van	£9.00	£68.00	£9.93	£79.46

#### **Revenue Comparison**

The revenue generated over the last one month is used for calculation and comparison purposes. The hourly and daily rates in this comparison have varied over the past one month.

Vehicle	Current Revenues	Adjusted Revenues	Extra Revenue
City	£1657.67	£1740.39	£82.72
Everyday	£8228.35	£9624.38	£1396.03
Family	£6569.29	£8390.34	£1821.05
Van	£1154.91	£1257.95	£103.04
Total	£17610.22	£21013.06	£3402.84

To address the static pricing challenge, I developed a **Dynamic** Pricing Tool tailored for Co Wheels' operational data and business context.

The tool:

- members.
- and time-of-day.
- techniques.
- demand levels.
- generate real-time pricing outputs.
- simulation.

## **Technologies Used**







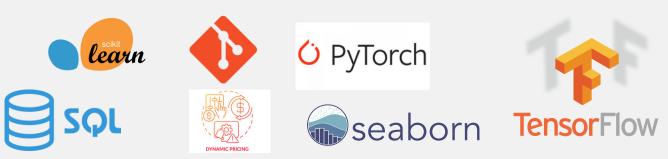
• Analysed historical trip data (2019 onward) from over 30,000

• Detected usage patterns based on vehicle type, location,

• Predicted **peak demand windows** using machine learning

• Recommended **dynamic pricing rates** aligned with

• Integrated with the company's live booking system to • Provided a dashboard for scenario testing and impact





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Vehicle Type	<b>Time Period</b>	Model	Mean Absolute Error	<b>Root Mean Squared Error</b>
City	Hourly	Artificial Noural Notworks	0.35853	0.51447
	Daily	Artificial Neural Networks	6.22280	7.56040
Everyday	Hourly	VCPPograssor	0.64146	0.83981
	Daily	XGBRegressor	2.92157	3.53526
Family	Hourly	XGBRegressor	0.42164	0.55623
	Daily	DecisionTreeRegressor	0.00046	0.02727
Van	Hourly	XGBRegressor	0.76837	1.19642
	Daily		3.10934	4.3839
7-Seater	Hourly	Artificial Neural Networks	0.69682	0.71469
	Daily		2.75597	3.07452



- reports.
- pricing.
- regional pricing
- pricing strategy.



• Enabled Co Wheels to analyse **live bookings** instead of relying on static

• Provided insights into **peak usage times and under-utilised slots.** • Helped build a **data-backed business case** for implementing dynamic

• Revealed potential for revenue increase of 19.32% through optimised

• Empowered decision-makers with an interactive, predictive tool for



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# Finvestox Capital: Algorithmic Trading System

#### THE FOLLOWING OUTLINES THE CORE PROBLEM WE AIMED TO SOLVE:

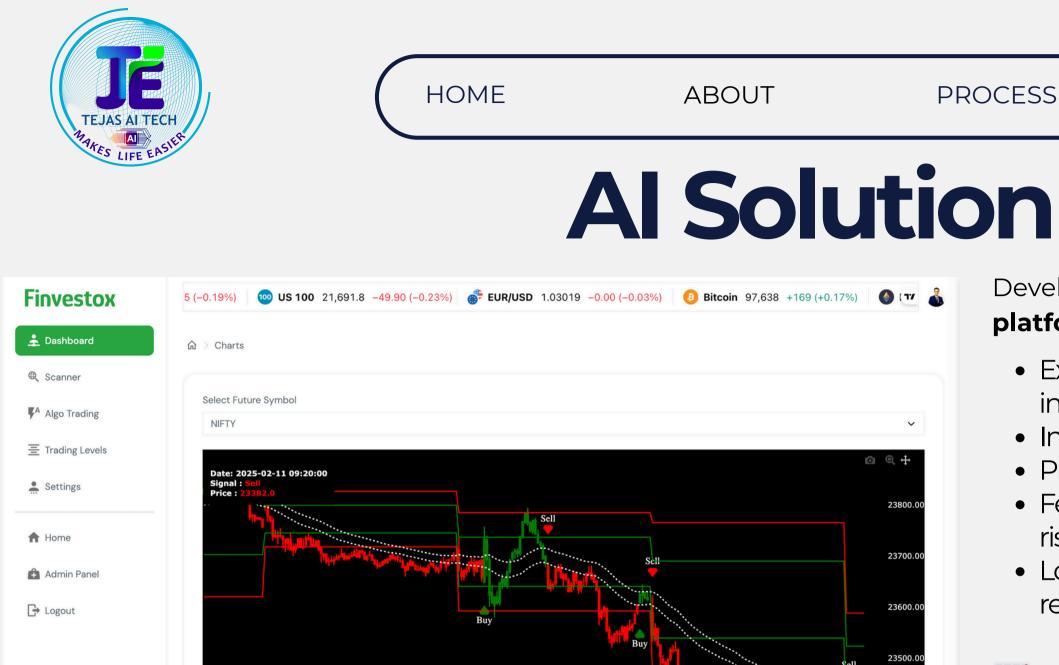
Finvestox Capital aimed to transition from manual trading strategies to a robust, **automated system** to:

- Increase trading speed and efficiency.
- Reduce human error and emotional decisionmaking.
- Execute trades based on technical indicators and risk management rules.









#### **Technologies Used**



Technical Analysis for NIFTY1!

- **platform** that:



## Developed a fully automated algorithmic trading

• Executes trades on live market data using technical indicators like RSI, MACD, EMA

• Includes real-time stop-loss and take-profit mechanisms • Provides strategy backtesting using historical data

 Features automated position sizing based on capital and risk parameters

• Logs and sends email alerts of every trade, entry/exit reason, and profit/loss

#### Outcomes

• Achieved **75% reduction in manual errors** and **20%** increase in trading consistency.

• Saved approximately 3 hours per day through automation

 Enabled rapid testing of multiple strategies, improving adaptability to market changes

 System continues to operate with 99.7% uptime during market hours



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## 





Educational institutes and training centres faced the following challenges:

- Manual attendance taking was slow, error-prone, and easy to manipulate.
- High chances of **proxy attendance**.
- Lack of **real-time tracking** and **parent notifications**.
- Need for a system that could scale without increasing admin overhead





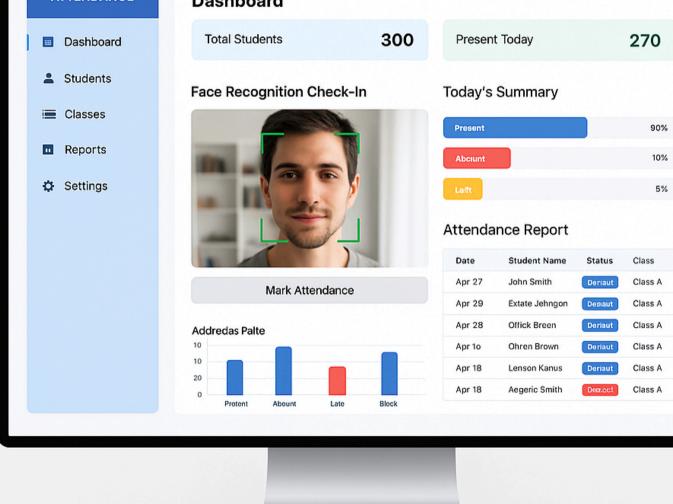
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# **Al Solution**





## system that:

- - stored data.

#### reports.

- classrooms.
- detection.

**Technologies Used** 



















We developed a face recognition-based attendance

• Uses live webcam or mobile camera to detect and verify faces during check-in.

• Automatically marks attendance upon facial match with

 Supports admin panel for managing students, classes, schedules, and reports.

• Generates attendance logs, analytics, and visual

• Sends email alerts for absenteeism or irregular patterns

#### Outcomes

Eliminated proxy attendance completely.

• Reduced attendance-taking time by 85%.

• Improved accuracy and compliance across multiple

• Enabled scaling to 500+ students with low-latency face

Enhanced trust among parents and transparency for management.

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## Testimonial

TEJAS DELIVERED AN INVALUABLE TOOL THAT HELPED US ANALYSE LIVE BOOKING DATA AND BUILD A STRONG CASE FOR DYNAMIC PRICING.

- RICHARD FALCONER, HEAD OF MOBILITY



THIS SYSTEM HAS GIVEN US THE CONFIDENCE TO SCALE OUR TRADING OPERATIONS. EXECUTION IS FAST, RELIABLE, AND INTELLIGENT. IT'S NOW A CORE PART OF OUR TRADING DESK.

- PARTNER, FINVESTOX CAPITAL

#### PROJECTS



**TECH'S** FACE TEJAS Α **RECOGNITION SYSTEM CUT** ATTENDANCE OUR TIME MINUTES FROM 20 TO SECONDS. IT'S ACCURATE, TRANSPARENT, AND A HUGE **TIME-SAVER FOR BOTH STAFF AND PARENTS.** 

- MR. ANIKET, ACADEMIC COORDINATOR

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## Embracing Al for **Business Growth**

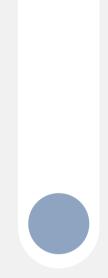
Artificial Intelligence is not a distant future—it's the competitive edge of today. Companies that embrace AI thoughtfully and strategically are setting themselves up for sustainable growth, innovation, and leadership in the market.

www.tejasaitech.com









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